

FOR IMMEDIATE RELEASE

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Greg J. Mack, Joins Highland Capital Brokerage as Senior Vice President, Alternative Distribution

(Birmingham, AL, December 11, 2017) – Highland Capital Brokerage, Inc. (HCB) a subsidiary of Ladenburg Thalmann Financial Services Inc., announced today that Greg Mack has joined the company as Senior Vice President, Alternative Distribution. In this position, Mr. Mack will provide leadership to alternative distribution initiatives in which the company seeks to gain exponential growth with a diversified distribution strategy.

“Greg is no stranger to insurance distribution in the US market,” said Jim Gelder, CEO. “He is a welcome addition to the HCB management team and will give us needed bandwidth to pursue our growth goals over the coming years.”

For the past 20 years, Mr. Mack managed John Hancock Life and LTC distribution to become an industry leader in new premiums generated.

Prior to this, Mr. Mack’s corporate journey began with a sales and marketing leadership role for Manulife. He helped facilitate the merger of Manulife and John Hancock distribution.

Mr. Mack’s insurance career began as a sales producer with Cigna where he was a company leader and qualified for Top of the Table nine consecutive years. During his tenure in private practice, Mr. Mack worked in wirehouses and banks and hosted a radio show on money and finance.

About Highland Capital Brokerage

Highland Capital Brokerage is a national brokerage company providing point-of-sale support, advanced marketing, and creative estate and business planning techniques to financial advisors and insurance professionals. We deliver these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. Our core competencies include life insurance, annuities, and long term care. HCB delivers objective access to major insurance carriers, advanced planning support, expertise in risk underwriting, and back office processing to insurance brokers, financial planners, and various institutions such as banks, wirehouses, and certified public accountant firms. To learn more about Highland Capital Brokerage, visit www.highlandbrokerage.com.

About Ladenburg Thalmann

About Ladenburg Thalmann Ladenburg Thalmann Financial Services Inc. (NYSE MKT: LTS, LTS PrA) is a publicly-traded diversified financial services company based in Miami, Florida. Ladenburg’s subsidiaries include industry-leading independent broker-dealer firms Securities America, Inc., Triad Advisors, Inc., Securities Service Network, Inc., Investacorp, Inc. and KMS Financial Services, Inc., as well as Premier Trust, Inc., Ladenburg Thalmann Asset Management Inc., Highland Capital Brokerage, Inc., a leading independent life insurance brokerage company, and Ladenburg Thalmann & Co. Inc., an investment bank which has been a member of the New York Stock Exchange for 135 years. The company is committed to investing in the growth of its subsidiaries while respecting and maintaining their individual business identities, cultures, and leadership. For more information, please visit www.ladenburg.com.

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