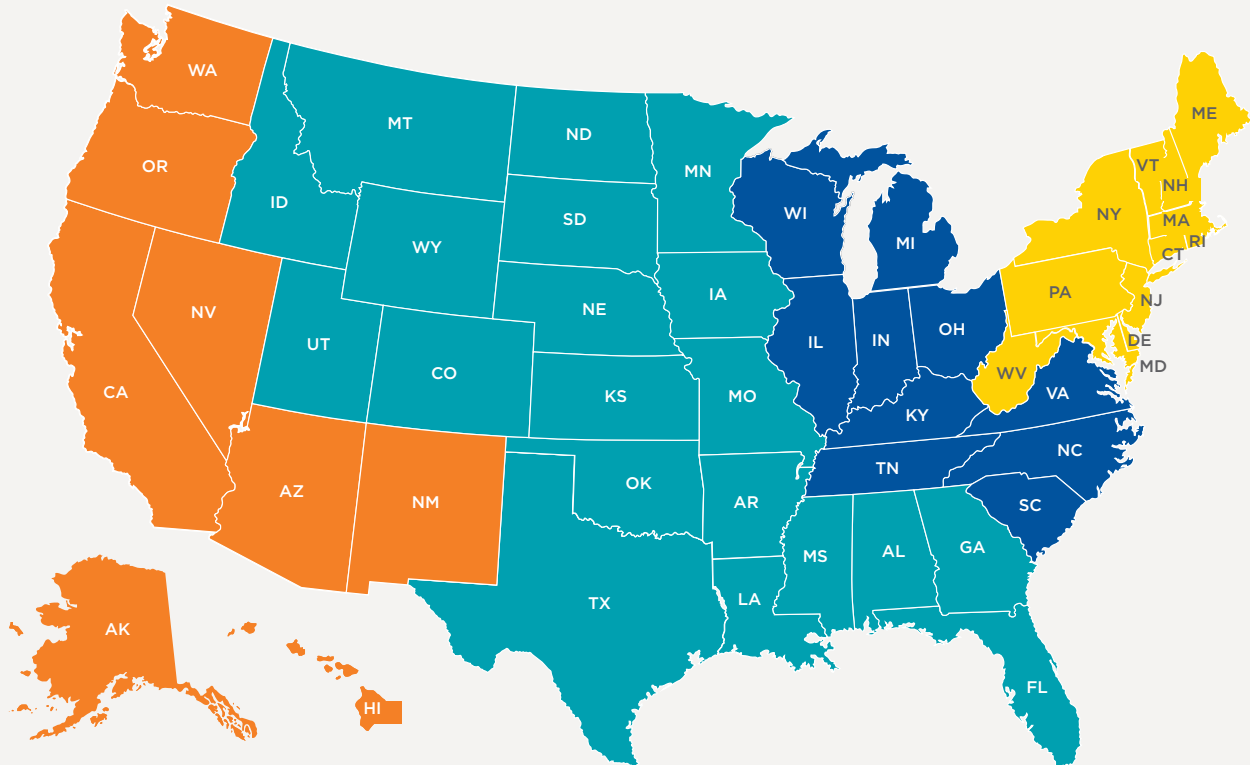


# Your Dedicated Advisor Group Life, Annuity, & Longevity Planning Solutions

## LIFE INSURANCE REPRESENTATIVES BY TERRITORY



**Kim Butler**  
(980) 233-3405

**Chris Collins**  
(205) 730-5089

**Jeff Edwards**  
(205) 578-1515

**Cooper Lewis**  
(980) 233-3419

**Hybrid Long-Term Care Specialist:**  
Michael Arner, Vice President  
(205) 484-9637

**Advanced Planning - Taxation:**  
Austin Jarvis, J.D., MBA, Vice President  
(214) 502-8885

**National Sales Desk: (844) 422-3375**  
Option 1: LIFE / Marketing and Sales Support  
Option 2: ANNUITIES / New Business, Case Management, and Post-Sale Service

**Regular and Overnight Mailing Address:**  
Highland Capital Brokerage  
3535 Grandview Parkway, Suite 600  
Birmingham, AL 35243



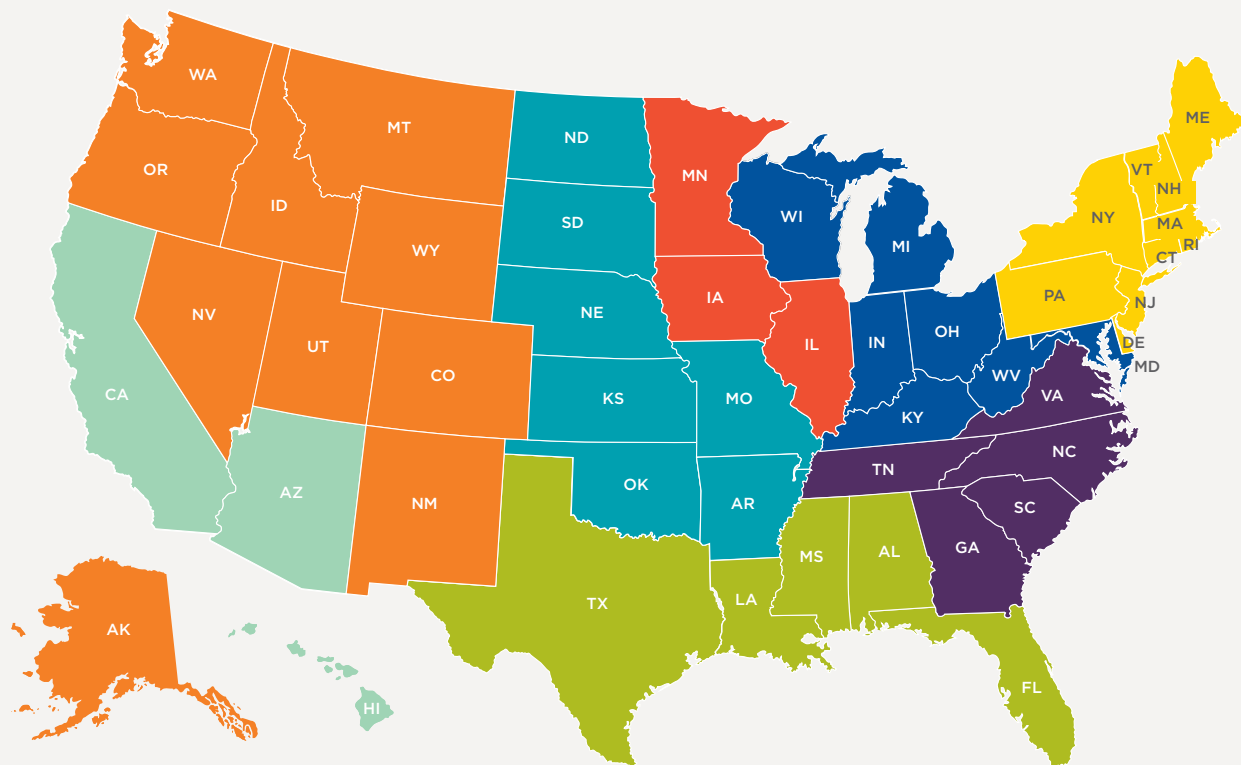
*See reverse side for annuity representatives.*

Doing business in California as Highland Annuity & Insurance Services.  
HCBO0206 Revised 7/6/20

# Your Dedicated Advisor Group

## Life, Annuity, & Longevity Planning Solutions

### ANNUITY REPRESENTATIVES BY TERRITORY



<span style="color: blue;">■</span> <b>Scott Abarr</b> (205) 263-9288	<span style="color: green;">■</span> <b>Chris Fleurat</b> (205) 730-5073	<span style="color: yellow;">■</span> <b>Tom Leonetti, ACS</b> (205) 263-9289	<span style="color: teal;">■</span> <b>Brian Yi</b> (205) 263-9258
<span style="color: red;">■</span> <b>Kurt Fiedler</b> (205) 263-9297	<span style="color: orange;">■</span> <b>Trevor Hodgkins</b> (205) 381-4217	<span style="color: lightgreen;">■</span> <b>Ryan McKay</b> (205) 263-9291	<span style="color: purple;">■</span> <b>Joseph Pietrandrea</b> (205) 263-9251

#### Hybrid Long-Term Care Specialist:

Michael Arner, Vice President  
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#### Advanced Planning - Taxation:

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*See reverse side for life insurance representatives.*

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