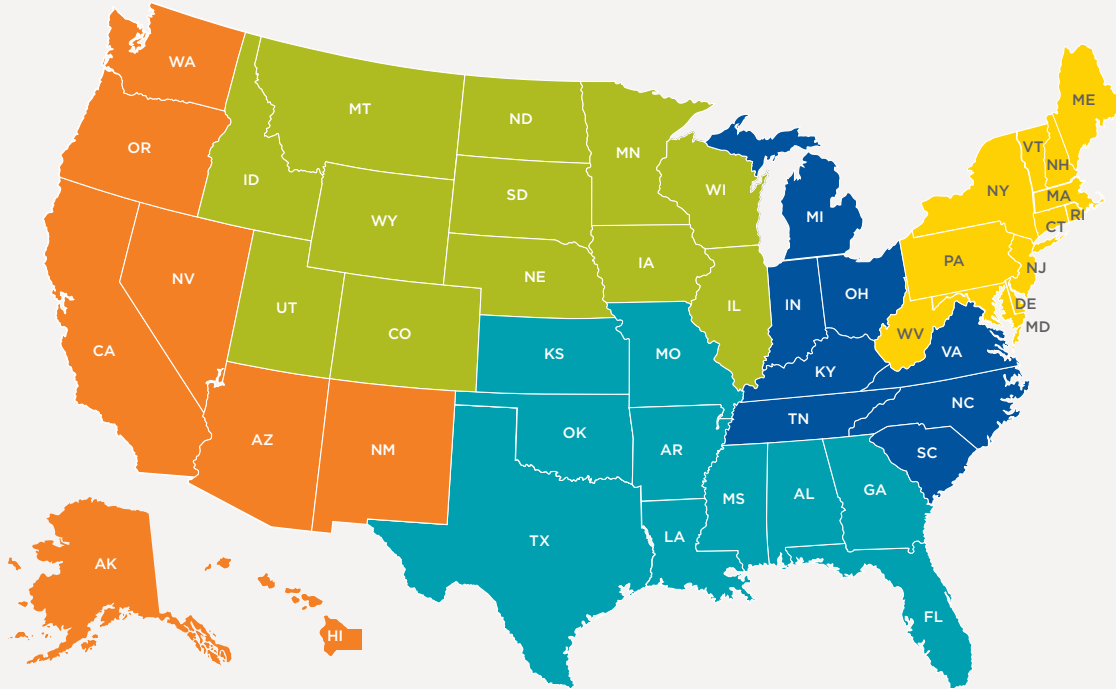


# Your Dedicated Advisor Group Life, Annuity, & Longevity Planning Solutions

## LIFE INSURANCE REPRESENTATIVES BY TERRITORY



**Michael Arner**  
(205) 484-9637  
marner@highland.com

**Chris Collins**  
(205) 730-5089  
chcollins@highland.com

**Cooper Lewis**  
(980) 233-3419  
clewis@highland.com

**Kim Butler**  
(980) 233-3405  
kbutler@highland.com

**Jeff Edwards**  
(205) 578-1515  
jedwards@highland.com

**Sales Leader:** Trey Wall, *Managing Director, AG Life*  
twall@highland.com • (980) 233-3403

**Advanced Planning:** Mike Raczkowski, J.D., CFP®, *Vice President, Advanced Planning*  
mraczkowski@highland.com • (205) 263-9260

**National Sales Desk: (844) 422-3375**

Option 1: LIFE / Marketing and Sales Support  
Option 2: ANNUITIES / New Business, Case Management, and Post-Sale Service

**Regular and Overnight Mailing Address:**

Highland Capital Brokerage  
3535 Grandview Parkway, Suite 600  
Birmingham, AL 35243

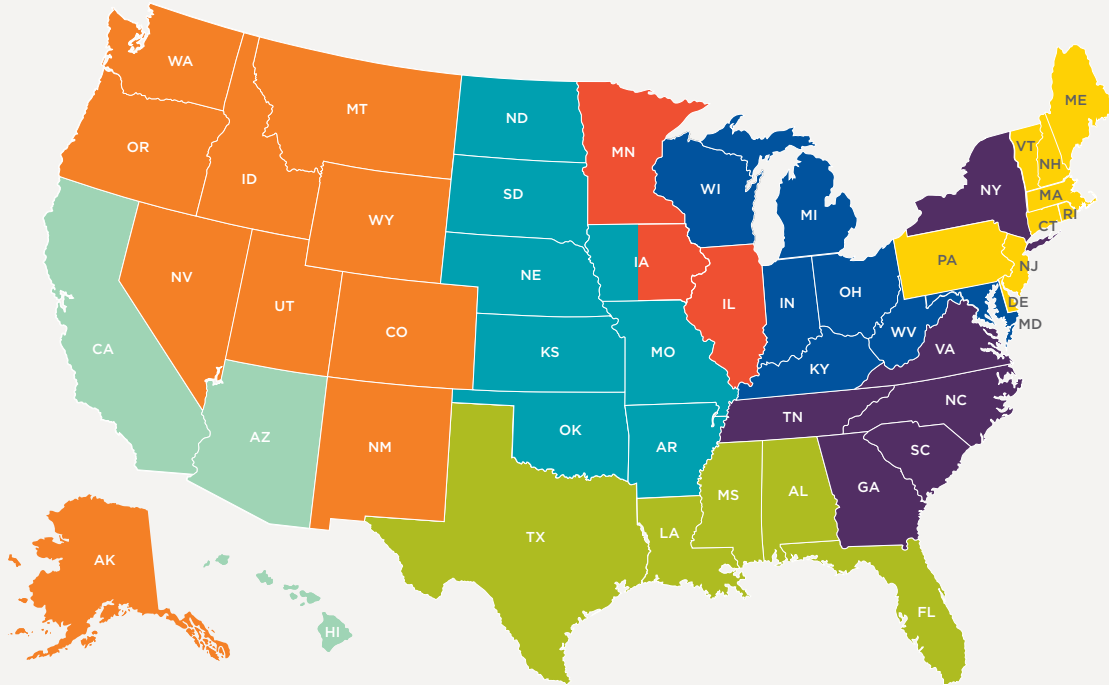


*See reverse side for annuity representatives.*

Doing business in California as Highland Annuity & Insurance Services.  
Registered representatives offer securities through Securities America, Inc., member FINRA/SIPC.  
Financial advisors offer advisory services through Securities America Advisors, Inc. Highland and Securities America are separate entities. HCB00206 | Revised 6/14/22

# Your Dedicated Advisor Group Life, Annuity, & Longevity Planning Solutions

## ANNUITY REPRESENTATIVES BY TERRITORY



**Scott Abar**  
(205) 263-9288  
sabarr@highland.com

**Chris Fleurat**  
(205) 730-5073  
cfleurat@highland.com

**Tom Leonetti, ACS**  
(205) 263-9289  
tleonetti@highland.com

**Ryan Newton**  
(720) 452-1730  
rnewton@highland.com

**Kurt Fiedler**  
(205) 263-9297  
kfiedler@highland.com

**Trevor Hodgkins**  
(205) 381-4217  
thodgkins@highland.com

**Ryan McKay**  
(205) 263-9291  
rmckay@highland.com

**Joseph Pietrandrea**  
(205) 263-9251  
jpietrandrea@highland.com

**Sales Leader:** Mark Schubert, *Managing Director, AG Annuity*  
mschubert@highland.com • (205) 263-9254

**Advanced Planning:** Mike Raczkowski, J.D., CFP®, *Vice President, Advanced Planning*  
mraczkowski@highland.com • (205) 263-9260

**National Sales Desk: (844) 422-3375**

Option 1: LIFE / Marketing and Sales Support  
Option 2: ANNUITIES / New Business, Case Management, and Post-Sale Service

**Regular and Overnight Mailing Address:**

Highland Capital Brokerage  
3535 Grandview Parkway, Suite 600  
Birmingham, AL 35243



*See reverse side for life insurance representatives.*

Doing business in California as Highland Annuity & Insurance Services.  
Registered representatives offer securities through Securities America, Inc., member FINRA/SIPC.  
Financial advisors offer advisory services through Securities America Advisors, Inc. Highland and Securities America are separate entities. HCBO0206 | Revised 6/14/22