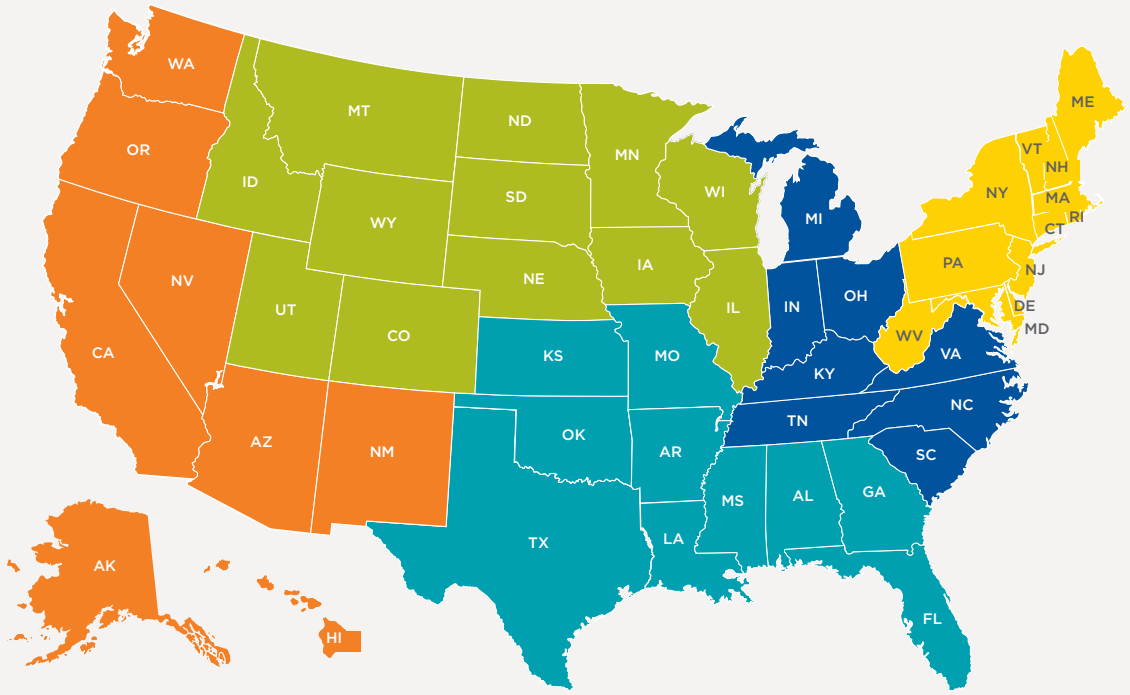
Your Dedicated Advisor Group
Life, Annuity, & Longevity Planning Solutions

LIFE INSURANCE REPRESENTATIVES BY TERRITORY



Michael Arner
(205) 484-9637
marner@highland.com

Chris Collins
(205) 730-5089
chcollins@highland.com

Cooper Lewis
(980) 233-3419
clewis@highland.com

Kim Butler
(980) 233-3405
kbutler@highland.com

Jeff Edwards
(205) 578-1515
jedwards@highland.com

Sales Leader: Trey Wall, *Vice President, Independent Broker Dealer Strategies*
twall@highland.com • (980) 233-3403

Advanced Planning: Mike Raczkowski, J.D., CFP®, *Vice President, Advanced Planning*
mraczkowski@highland.com • (205) 263-9260

National Sales Desk: (844) 422-3375

Option 1: LIFE / Marketing and Sales Support

Option 2: ANNUITIES / New Business, Case Management, and Post-Sale Service

Regular and Overnight Mailing Address:

Highland Capital Brokerage
3535 Grandview Parkway, Suite 600
Birmingham, AL 35243

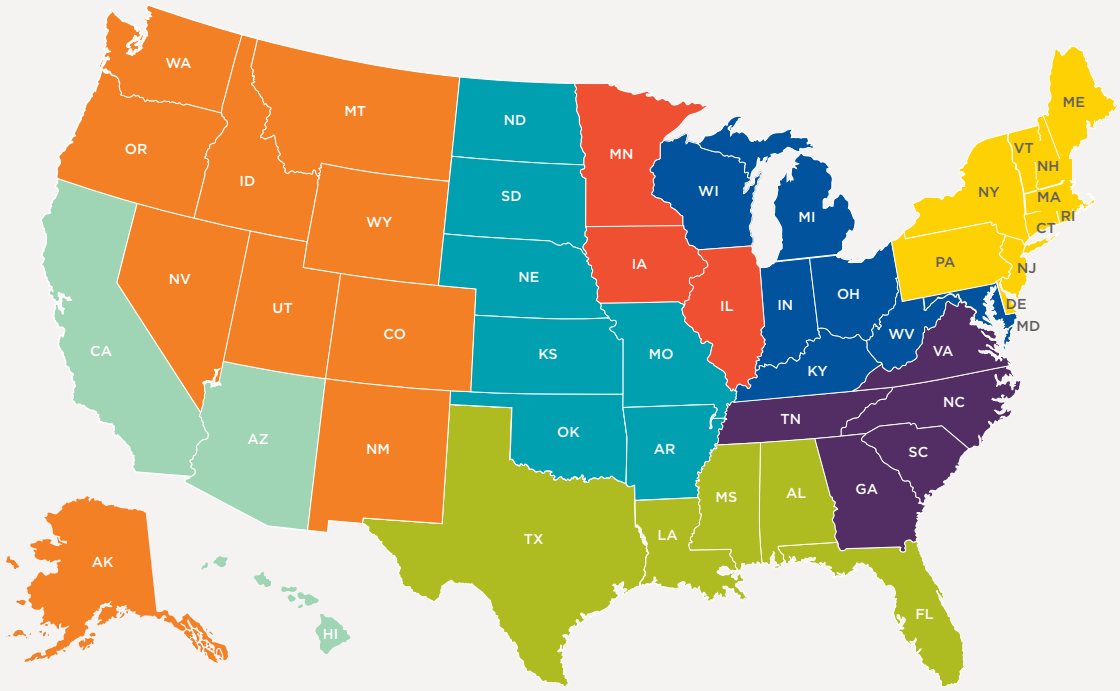
HIGHLAND CAPITAL BROKERAGE

See reverse side for annuity representatives.

Doing business in California as Highland Annuity & Insurance Services.
HCB00206 Revised 9/23/21

Your Dedicated Advisor Group
Life, Annuity, & Longevity Planning Solutions

ANNUITY REPRESENTATIVES BY TERRITORY



Scott Abarr
(205) 263-9288
sabarr@highland.com

Chris Fleurat
(205)730-5073
cfleurat@highland.com

Tom Leonetti, ACS
(205) 263-9289
tleonetti@highland.com

Brian Yi
(205) 263-9258
byi@highland.com

Kurt Fiedler
(205) 263-9297
kfiedler@highland.com

Trevor Hodgkins
(205) 381-4217
thodgkins@highland.com

Ryan McKay
(205) 263-9291
rmckay@highland.com

Joseph Pietrandrea
(205) 263-9251
jpietrandrea@highland.com

Sales Leader: Mark Schubert, *Chief Sales Officer, Annuity*
mschubert@highland.com • (205) 263-9254

Advanced Planning: Mike Raczkowski, J.D., CFP®, *Vice President, Advanced Planning*
mraczkowski@highland.com • (205) 263-9260

National Sales Desk: (844) 422-3375

Option 1: LIFE / Marketing and Sales Support

Option 2: ANNUITIES / New Business, Case Management, and Post-Sale Service

Regular and Overnight Mailing Address:

Highland Capital Brokerage
3535 Grandview Parkway, Suite 600
Birmingham, AL 35243

HIGHLAND CAPITAL BROKERAGE

See reverse side for life insurance representatives.

Doing business in California as Highland Annuity & Insurance Services.
HCB00206 Revised 9/23/21