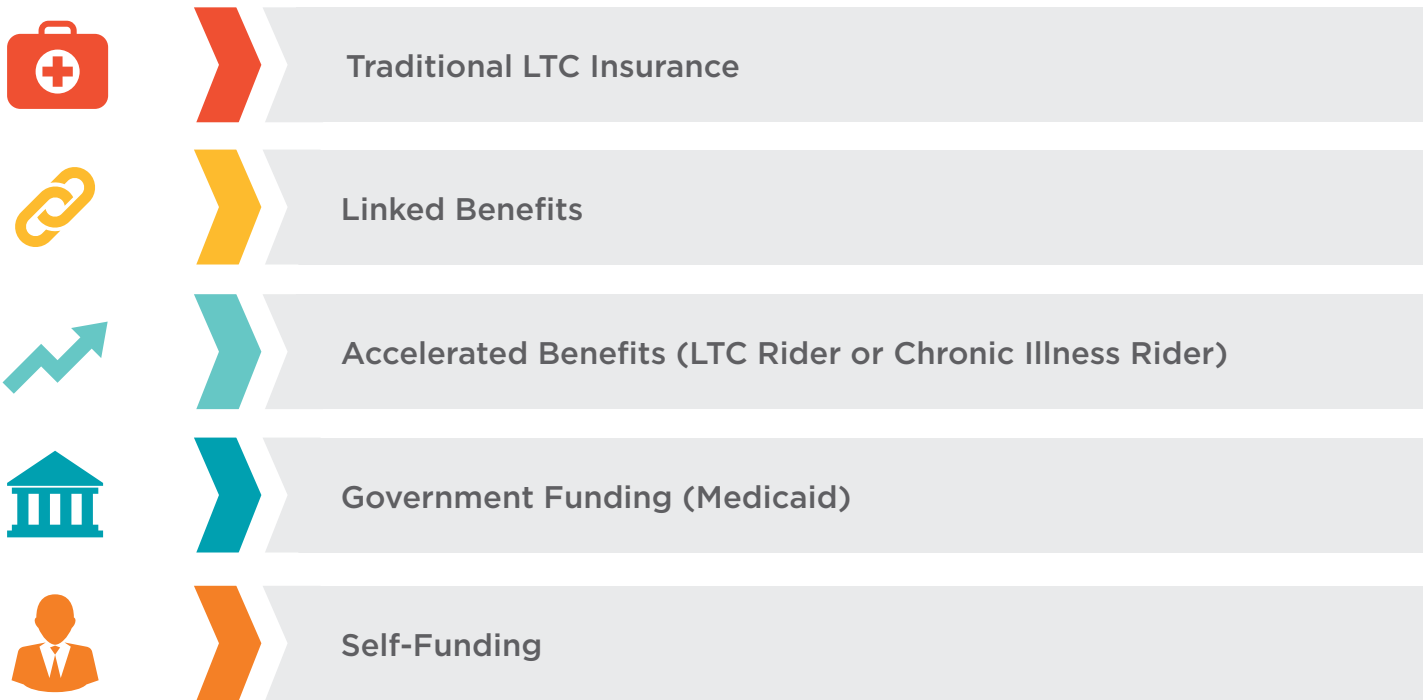


# Do your clients understand all of their options?

Trying to determine the right solution to solve the Long-Term Care funding challenge for your clients? There are different strategies.



## What's the best strategy?

The correct answer is, "it depends." It depends on what's driving these conversations — each client or situation is unique. The important thing is to get the conversation started.

