



Key Contacts

National Annuity Sales Desk: (844) 422-3375, Option 2

Option 1: Annuity Sales Vice Presidents (Marketing and Sales Support)

Option 2: Annuity Analysts (New Business, Case Management, and Post-Sale Service)

Option 3: Annuity Licensing

Hours of Operation: 7:00am – 6:00pm CST

Chief Sales Officer

Mark Schubert
Direct Phone: (205) 263-9254
mschubert@ladenburgannuity.com

Director of Operations

Crystal Duco
Direct Phone: (205) 263-9281
cduco@ladenburgannuity.com

Sales Vice Presidents

Territory: West

Tonio Fulena
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Paul Fulena
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Territory: Midwest

Kurt Fiedler
kfiedler@ladenburgannuity.com

Territory: North Central

Scott Abarr
sabarr@ladenburgannuity.com

Territory: Northeast

Tom Leonetti, ACS
tleonetti@ladenburgannuity.com

Territory: South

Chris Fleurat
cfleurat@ladenburgannuity.com

New Business, Case Management & Post-Sale Service

Main Email: newbusiness@ladenburgannuity.com
Main Fax: (205) 776-1181

Territories: North Central & South

Toni Whitley, Annuity Analyst

Territories: Midwest & Northeast

Raven Maddox, Annuity Analyst

Territories: West, New Mexico & El Paso, TX

Amanda Santos, Annuity Analyst

Licensing & Appointments

Main Email: licensing@ladenburgannuity.com
Main Fax: (205) 776-1169

Territories: North Central, South, Midwest & Northeast

Ryan Carter, Broker Contracting Analyst

Territories: West, New Mexico & El Paso, TX

Amanda Santos, Annuity Analyst

Sales Support Specialist

Territories: New Mexico & El Paso, TX

Trevor Hodgkins
thodgkins@ladenburgannuity.com

Regular and Overnight Mailing Address:

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