





Securian's WriteFit Underwriting offers a right-sized underwriting approach. By applying for life insurance with WriteFit or WriteFit Express, your healthiest clients could be approved for coverage within 24 hours.¹

Why WriteFit Underwriting?

It offers the potential for:

- Simplified, less invasive underwriting without lab requirements.
- Faster underwriting decisions, allowing you to get paid faster.
- Overall improved client experience.

Is my client the right fit?

If your client meets the following criteria, he or she may be eligible for WriteFit Underwriting:

- ✓ Up to age 54²
- ✓ Applying for a single-life policy
- ✓ Applying for a face amount up to \$1 million³
- ✓ Applying via eApp
- Using the tele-interview process

LEARN HOW right-sized underwriting can benefit you and your healthiest clients. Call your Life Sales Support team today:

- 1-877-696-6654 (Securian and Broker-Dealer)
- **1-888-413-7860, option 1** (Independent Brokerage)

¹ After completion of the tele-interview. Information from tele-interview helps determine whether client qualifies for WriteFit Underwriting.
² Up to age 55 for whole life products.
³ Certain products with face amounts of \$250,000 and below require WriteFit Express.
These materials are for informational and educational purposes only and are not designed, or intended, to be applicable to any person's individual circumstances. It should not be considered investment advice, nor does it constitute a recommendation that anyone engage in (or refrain from) a particular course of action. Securian Financial Group, and its affiliates, have a financial interest in the sale of their products.
Securian Financial Group, Inc.

Insurance products are issued by Minnesota Life Insurance Company in all states except New York. In New York, products are issued by Securian Life Insurance Company, a New York authorized insurer. Minnesota Life is not an authorized New York insurer and does not do insurance business in New York. Both companies are headquartered in St. Paul, MN. Product availability and features may vary by state. Each insurer is solely responsible for the financial obligations under the policies

For financial professional use only. Not for use with the public. This material may

not be reproduced in any way where it would be accessible to the general public.

or contracts it issues. 400 Robert Street North, St. Paul, MN 55101-2098

©2016 Securian Financial Group, Inc. All rights reserved.

F88056 Rev 6-2017 DOFU 3-2017

119118