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MyProtective



TeleLife at-a-Glance



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Here's a brief look at the TeleLife process.

1. Agent pre-screens the applicant to help provide a more accurate initial quote.
2. Agent completes the preliminary application (and any applicable state required forms with TeleLife Fax).
3. Agent collects initial premium whenever possible via bank draft or credit card (*Check our binding coverage guidelines before accepting*).
4. Agent submits the pre-application via Web Entry (*online*) TeleLife Fax (*paper*).
5. Agent informs the applicant about the TeleLife interview process and make sure they understand the timing and purpose of the telephone interview.
6. Agent provides the applicant with the TeleLife Applicant's Checklist and Consumer Guide.
7. An average interview with a Protective TeleLife representative takes approximately 20 minutes. During this time all necessary requirements are ordered and the paramed appointment is arranged with the client. (***Do not schedule the paramedical exam for the applicant.***)
8. The TeleLife representative completes the full life insurance application, along with any necessary state forms and premium option forms.
9. A copy of the application will be delivered directly to the customer.
10. The examiner obtains specimens during the appointment and overnights them, along with the application packet, to the lab. Results and paperwork are then forwarded to the Underwriting department.

Once the policy is approved, the agent delivers the policy to the client and collects any delivery requirements.

 [Protective.com \(http://www.protective.com/\)](http://www.protective.com/)  800.628.6390 (tel:800.628.6390)

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