

HCB New England

Christopher M. Payer's Team

Field Facilitation & Business Development

Christopher M. Payer, Sales Vice President

P: 518.587.1384
C: 518.928.4747

cpayer@highland.com

Long-Term Care

Nancy Simm, CLTC, LTCP, CSA
Ellen Luby, LTC Case Manager

860.470.0220
860.773.6852

nsimm@highland.com
eluby@highland.com

Advanced Sales

Maurice Sturm, J.D., VP, Marketing & Advanced Sales

860.470.0204

msturm@highland.com

Marketing Support (Quotes/Illustrations)

Anne Jarrosiak, Marketing Manager

860.773.6822

ajarrosiak@highland.com

Informal Underwriting

Jennifer Larwood, Underwriting Advocate

860.470.0234

jarwood@highland.com

Formal Case Underwriting

Kelly Gwillim, Case Manager (over \$2,500 premium)
Katie Birge, Case Manager (under \$2,500 premium)

860.470.0236
860.470.0226

kgwillim@highland.com
kbirge@highland.com

Commissions

Michael Lawyer, Commission Accountant

205.263.9284

mlawyer@highland.com

Licensing/Contracting

Barb Pfeffer, Broker Contracting Manager

205.263.9276
F: 205.776.1176

bpfeffer@highland.com

In-Force Illustrations & Policy Service

Jennifer Mastronunzio, Policy Service Specialist

860.773.6831

jmastronunzio@highland.com

Fixed Annuities/SPIA's

Tom Leonetti, Internal Annuity Specialist

855.255.9872 x2

tleonetti@highland.com

Revised 1/29/16 | HCB00405



HIGHLAND
CAPITAL BROKERAGE

Christopher M. Payer, Sales Vice President

140 Braim Road, Greenfield, NY 12833
P: 518.587.1384
C: 518.928.4747
Fax: 845.622.5333
U/W Fax: 860.677.6228

www.highlandbrokerage.com

Highland Capital Brokerage - New England

One Farm Glen Blvd., Farmington, CT 06032
T: 800.334.7571
P: 860.677.6777
F: 860.678.0586