

Greg Mack

Senior Vice President, Alternative Distribution Highland Capital Brokerage

3535 Grandview Parkway, Suite 600
Birmingham, AL 35243

Email: gmack@highland.com
Phone: 205.263.9252



Greg Mack joined HCB in December 2017 as Senior Vice President, Alternative Distribution. HCB is investing in exponential growth through alternative distribution initiatives and Greg will provide leadership with these initiatives.

For the past 20 years he managed John Hancock Life and LTC distribution to what in recent years became an industry leader in new premiums generated.

Under his leadership, Hancock led the industry four consecutive years. This corporate journey started with a sales and marketing leadership role for Manulife. Greg helped facilitate the merger of Manulife and John Hancock distribution. His insurance career started at the core of our business as a sales producer with Cigna where he was a company leader and qualified for Top of the Table nine consecutive years. During his tenure in private practice, he worked in wire houses and banks and hosted a radio show on money and finance.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.