

Edward Domanico, ChFC[®], CRPC[®]

Vice President

Highland Capital Brokerage–New York Metro

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Edward Domanico, ChFC[®], CRPC[®], serves as Vice President for Highland Capital Brokerage – New York Metro. Ed brings 20 years of experience in financial services to his role. He is responsible for providing sophisticated point-of-sale support to financial advisors, life insurance professionals, and their clients. Ed uses a consultative approach to better understand the needs of advisors and their clients; he then partners with them for successful implementation of financial strategies. Ed's areas of focus and expertise include:

- Advanced Life Insurance Designs
- Life Insurance Retirement Planning
- Estate Preservation Strategies
- Business Planning/Buy-Sell/Executive Compensation Planning
- Wealth Replacement Strategies
- Premium Financing Designs
- ESOPs (*Employee Stock Ownership Plans*)
- Long-Term Care Insurance

Prior to joining Highland, Ed served in several capacities within the financial services industry. This allowed him to better understand the needs of his advisors and their clients. Ed began his career with American Express Financial Advisors as a Financial Planner and quickly assumed the role of District Manager where he was charged with recruiting, training and developing new and veteran advisors.

Prior to that, Ed served as a Marketing Field Implementation Director where he worked with busy and successful Financial Planners, helping them incorporate simple and proven systems into their practice to drive revenue, increase client acquisition, and improve efficiency in operations. He served in similar capacities at MetLife and New England Financial before joining Pacific Life Insurance Company as a Field VP and Advanced Designs Life Insurance Wholesaler.

Ed is the father of three incredible children (Jonathan, Alexandra & Samantha) and in his spare time enjoys reading, fitness, golf, and riding motorcycles.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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