

# Angela F. Blackburn, FLMI

*Field Director, HighCap Financial*

Highland Capital Brokerage

15801 Brixham Hill Ave.  
Suite 450  
Charlotte, NC 28277

**Email:** [ablackburn@highland.com](mailto:ablackburn@highland.com)  
**Phone:** 980.233.3421  
**Fax:** 980.233.3422



Angela Blackburn, FLMI serves as Field Director, HighCap Financial for Highland Capital Brokerage. With nearly 30 years of experience in the life insurance industry, Angela provides operational support to Highland's Managing Principals, Vice Presidents, and HighCap Financial members. She maintains relationships with our national Relationship Managers for Highland's carriers. Additionally, Angela works in concert with the local office to ensure that the HighCap producers' business is expedited, helping it be processed smoothly and efficiently. She comes alongside your Managing Principal and Vice President as a national concierge to safeguard your valuable HighCap experience.

The HighCap team is comprised of Angela Blackburn, Field Director, HighCap Financial, J. Craig Collins, Head of HighCap Financial and Senior Vice President, Business Development, and Tony Catrini, Assistant Vice President, Distribution.

Prior to her role with HighCap Financial, Angela was the Internal Sales Partner and Director, Marketing for Highland's Charlotte office. She specialized in providing unique product insights and on-point marketing concepts, ensuring the best options were selected for the client. Her breadth of knowledge allows her to build strong producer relationships and assist with any client question or concern. Angela is a valuable asset to the Managing Principal and Sales Vice Presidents on her team.

Prior to that, Angela worked in operational and managerial roles with Capitas Financial, Guardian Life, Paul Revere Group, and Connecticut Mutual Life. In these positions, she put the clients first by listening to their needs and always met or exceeded the goals of her producers.

Angela received a Bachelor of Arts degree in Business Management from North Carolina State University. She holds Life, Accident & Health and Long Term Care licenses. Angela is a Fellow at the Life Member Institute and a member of the Society of Financial Service Professionals.

Angela enjoys spending her free time with her husband, Nathan, and their two daughters, Bess and Grace.

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## ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit [www.highlandbrokerage.com](http://www.highlandbrokerage.com).

