

Teague Wright

Senior Vice President, Distribution

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Teague Wright serves as Senior Vice President of Distribution for Highland Capital Brokerage where she is primarily focused on underwriting excellence, training and mentoring to firm underwriting, consulting on cases, and case advocacy. Additionally, Ms. Wright assists in strengthening carrier relations and works to support the company's efforts to expand and enhance the HighCap Financial producer group.

Ms. Wright brings a unique capability in underwriting and distribution management and is widely known and respected by leading producers and carrier leadership for her exceptional marketing and underwriting expertise. She has over 20 years of experience in the financial services industry.

Prior to joining HCB, she served as a member of the executive team at Crump Life Insurance Services, Inc., where she led The Potomac Group and was responsible for running a large part of Crump's independent distribution business. Before that, Ms. Wright built the underwriting department at NFP Life Insurance Services, Inc., specializing in the placement of large, complex cases while traveling around the country to work with financial planners and their clients. She has been quoted in *The Wall Street Journal*, authored several articles in trade publications, has been a frequent speaker at industry association meetings, and is a member of AALU.

Ms. Wright is a 1993 graduate of Pennsylvania State University where she earned a Bachelor of Science. She is the proud mother of 4 children and enjoys playing soccer, tennis, running, and reading.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

