

# Teague Wright

*Senior Vice President, Distribution*

Highland Capital Brokerage

3535 Grandview Parkway, Suite 600  
Birmingham, AL 35243

**Email:** [twright@highland.com](mailto:twright@highland.com)  
**Phone:** 205.263.9290



Teague Wright serves as Senior Vice President for Highland Capital Brokerage where she primarily focuses on leading the company's distribution and marketing organization, and driving the expansion of HighCap Financial, the company's elite producer group. She is also responsible for cultivating and managing carrier relationships, and ensuring underwriting excellence and case advocacy.

Before joining HCB, Ms. Wright served as a member of the executive team at Crump Life Insurance Services, Inc., where she led The Potomac Group and was responsible for running a significant segment of Crump's independent distribution business. Prior, she built the underwriting organization at NFP Life Insurance Services, Inc., working closely with financial planners and their clients to secure placement of large, complex cases.

With over 20 years of experience in the financial services industry, Ms. Wright brings a unique blend of underwriting, marketing and distribution management expertise, and is widely recognized by leading advisors, carrier leaderships, and her industry peers for her exceptional marketing and underwriting acumen. Moreover, as a thought leader, she has been quoted in *The Wall Street Journal*, authored several articles in trade publications, has been a frequent speaker at industry association meetings, and is a member of AALU.

Ms. Wright is a 1993 graduate of Pennsylvania State University where she earned a Bachelor of Science. She is the proud mother of 4 children and 3 dogs.

## ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit [www.highlandbrokerage.com](http://www.highlandbrokerage.com).

