

Robert Brookie

Assistant Vice President, Underwriting
Highland Capital Brokerage

Email: rbrookie@highland.com

Phone: 317.208.9162

Fax: 317.208.9163

As the Assistant Vice President of Underwriting, Bob Brookie leads the Highland Capital Brokerage underwriting team. In addition to leading the underwriting team, Bob evaluates and summarizes client health histories and serves as a liaison between brokers and carriers, advocating for the best possible underwriting decision in the life brokerage market. He is in his 10th year at Highland, having previously served as the Director of Business Operations and Underwriting with the Heartland office.

Bob is a 36 year veteran of the life insurance industry and although he has a wide range of experience in many industry specific areas, his most notable background is in life insurance operations.

Bob's experience includes 18 years of life underwriting and consulting in a home office environment. He has also managed information technology, programming, private label product implementation, agent contracting, commissions, financing, and fringe benefit programs. In addition, he has designed and implemented underwriting and case management systems.

Bob is a Fellow, Life Management Institute (FLMI) specializing in Selection of Risks.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

Securities by Licensed individuals offered Through Investacorp, Inc.
A Registered Broker/Dealer, Member FINRA, SIPC.

Revised 1/5/16 | HCB00102



HIGHLAND
CAPITAL BROKERAGE