

# Keith A. Miller, MBA, CLU<sup>®</sup>, ChFC<sup>®</sup>

*Vice President, Advanced Sales*  
Highland Capital Brokerage

3535 Grandview Parkway  
Suite 600  
Birmingham, AL 35243

**Email:** kmiller@highland.com  
**Phone:** 205.263.9283



Keith Miller serves as Vice President, Advanced Sales as an expert resource to Highland Capital Brokerage producers on customized wealth transfer solutions – from advanced plan design to implementation of multiple sales concepts with integrated life insurance solutions.

Keith is also actively involved in conducting presentations and training sessions on advanced sales concepts and Highland's proprietary advanced marketing illustration system Life ConceptsSM.

Prior to joining Highland, Keith held the position of AVP on the advanced marketing team for NFP Insurance Marketing Services. Previously, Keith assumed key leadership roles in the areas of

consolidated financial reporting, cash management, and software support for the accounting system.

A graduate of Samford University, Keith completed an MBA with a concentration in Finance from the University of Alabama at Birmingham. He currently resides in Birmingham, Alabama with his wife and two sons.

## **ABOUT HIGHLAND CAPITAL BROKERAGE**

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit [www.highlandbrokerage.com](http://www.highlandbrokerage.com).

