

Darren Kreitz, MBA

Vice President

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Darren Kreitz, MBA, serves as Vice President for Highland Capital Brokerage-Southeast, covering Alabama, Mississippi, Louisiana and the Panhandle of Florida. With over 18 years in training financial advisors, Darren is highly experienced and knowledgeable at using life insurance to benefit your individual and small business owner clients. Most recently, Darren was a Regional Sales Vice President for Prudential's Individual Life division. In this role, he consulted with financial advisors, CPAs and clients about advanced planning strategies, and was frequently called upon to speak at training and educational seminars.

Through a collaborative and consultative approach, Darren can help you design, implement and review life insurance strategies to meet the needs of your clients. He can also help you identify existing clients who could benefit from life insurance strategies. Darren's support can help you to expand the capabilities of your business by allowing you to offer small business owner strategies, complex wealth transfer concepts, including estate planning, charitable giving, and much more. Darren will not only help you present these strategies, but will facilitate case design and management, all the way through the underwriting process.

Darren graduated from Baylor University with a Masters of Business Administration in Finance. He also served this Nation as an Army officer with six years of service. Darren lives in Montgomery, Alabama with his wife and four children. He is Past President of the Sunrise Rotary Club in Montgomery, Alabama and a Paul Harris Fellow.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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