

Kip L. Kiser

Vice President

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Kip Kiser serves as a Vice President for Highland Capital Brokerage-Mid-Atlantic. He specializes in the design and implementation of advanced financial planning strategies for families, businesses, and entrepreneurs. Kip has over 25 years of experience in the financial services industry providing point-of-sales support for producers and clients. He partners with financial professionals throughout the industry to provide expertise in concept selling and matching the best company with the client's ultimate need.

Prior to joining Highland, Kip was Regional Vice President with MetLife. In this role he trained and educated financial advisors on how to maximize the use of leveraged products in their practice.

Kip is a native Charlottean. He received his bachelor's degree from the University of North Carolina at Wilmington. He holds a Life & Health license and maintains a Series 6 (Investment Company Products / Variable Contracts Limited Representative) and a Series 63 (Uniform Securities Agent State Law Examination) license.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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