

# Chalmers P. Valentine, CLU®

*Vice President*

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Chalmers P. Valentine, CLU® serves as Vice President for Highland Capital Brokerage – Southeast. With over 25 years of experience in the financial services industry, Chalmers' career is centered on developing and maintaining strong relationships with financial professionals and their clients. She specializes in leveraging life insurance for estate and retirement planning, long-term care, disability insurance, and has experience with executive compensation and employee benefits. In addition, Chalmers was awarded Highland's 2017 Rookie of the Year.

Prior to joining Highland, Chalmers worked as the Life Insurance Executive for Regions Insurance Group, Inc., a wholly owned subsidiary of Regions Financial Corporation. In this role, she partnered with the Private Wealth Management group in the servicing and sale of life insurance products to high-net worth clients.

Prior to that, Chalmers served as President and Principal of Peyton Financial Group, Inc. for 23 years. Peyton Financial Group specialized in providing life insurance, estate coordination, executive compensation, employee benefits, retirement planning, and other financial services.

Chalmers graduated from Furman University and holds a Chartered Life Underwriter® designation (CLU®). She is a member of the Estate Planning Council, Qualifying and LIFE member of the Million Dollar Round Table, and member of NAIFA. In addition, she is a former President of the Society of Financial Professionals and a National Quality Award recipient.

## ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit [www.highlandbrokerage.com](http://www.highlandbrokerage.com).

