

S. Chris Clausen

Sales Vice President

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S. Chris Clausen serves as Sales Vice President for Highland Capital Brokerage-Southeast. Chris has over 14 years of experience in the life insurance and financial services industry with notable experience in estate and business continuation planning. He acts as a life insurance resource for financial professionals by providing the best insurance solutions for their clients.

Prior to joining Highland, Chris served as Regional Vice President for NB Signature. He worked closely with the regional bank to educate bankers and wealth advisors on life insurance solutions for their private wealth, as well as commercial banking clients. Prior to that, Chris worked for DMR, a general agency, as the Director of Life Sales.

Chris began his career as an agent with MetLife. It was here that he became proficient in leveraging insurance products for estate planning and business continuation. This is also where he began to provide point-of-sale support and develop strategic alliances with CPAs, enrolled agents, and elder law attorneys.

Chris is a fully licensed registered representative, holding Series 6 (Investment Company Products/Variable Contracts Limited Representative), Series 7 (General Securities Representative), and Series 66 (Uniform Combined State Law Examination) licenses, as well as a Life, A&H, and Variable Insurance License in the state of Florida. In addition, Chris holds a Bachelor of Arts degree in banking.

Chris and his wife, Lisa, of 15 years, have two children Dylan and Ariana. They are natives to the Saint Petersburg/ Clearwater area of Florida. Chris spends his free time traveling the state to watch his son play baseball and his daughter play soccer. In addition, he enjoys fishing and playing golf, as well as building custom fishing rods.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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