

# Steven J. Moore, CLU<sup>®</sup>

*Sales Vice President*

Highland Capital Brokerage-Southwest

4645 N. 32nd Street, Suite A100  
Phoenix, AZ 85018

**Email:** [smoore@highland.com](mailto:smoore@highland.com)  
**Phone:** 480.239.9570



Steven J. Moore serves as Sales Vice President for the Highland Capital Brokerage-Southwest office.

Steve joined Highland in February 2008. He is responsible for assisting financial advisors in meeting the wealth management needs of their trusted clients, and he focuses on insurance based strategies.

With 25 years of experience, Steve has extensive knowledge of the companies, products and sales techniques available within the life insurance industry. Prior to joining Highland, Steve was a Regional Estate Planning Consultant with Morgan Stanley. His planning expertise includes estate and charitable strategies.

Steve graduated from The University of Washington and is a Chartered Life Underwriter<sup>®</sup>. He holds the following FINRA licenses: Series 7 (General Securities Representative), Series 63 (Uniform Securities Agent State Law Examination).

Steve resides in Scottsdale, Arizona, with his wife and three children. He enjoys golf and his children's activities.

## ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit [www.highlandbrokerage.com](http://www.highlandbrokerage.com).

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Revised 1/5/16 | HCB00113



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