

Sharon McLean Allan, RHU[®], CLTC

Sales Vice President

Wealth Preservation & Asset Distribution Planning Specialist

Highland Capital Brokerage-Charlotte

Email: sallan@highland.com

Phone: 980.233.3401

Toll Free: 800.849.3553 x3401



Sharon Allan joined Highland Capital Brokerage in January of 2011 as a Sales Vice President.

Sharon joined the HCB Team as a specialist in the area of Asset Distribution Planning. She is an insurance industry veteran with over 37 years of experience in design, marketing and implementation of insurance plans. Sharon was recently recognized as HCB's National Asset Distribution Planning Specialist.

Sharon holds degrees in both Marketing and Business and in 2001 she completed the multi-disciplinary courses through the Corporation for Long-Term Care Insurance to receive her Certification in Long-Term Care (CLTC) designation. Sharon received her Registered Health

Underwriter (RHU[®]) designation in 1985 and her Certified Senior Advisor designation (CSA) in 2005.

She has specialized in the area of Asset Distribution Planning planning since 1997, working with insurance advisors, insurance brokers, business owners, professionals and groups ranging from large corporations to closely-held professional practices.

Most recently, Sharon has added the specialty of the design and implementation of life insurance with "Living Benefits" to her practice. These plans use life insurance with "living benefit" riders and linked Life/LTC asset transfer products for Wealth Preservation Planning.

Sharon is a member of the Corporation for Certified Long-Term Care Specialists, the National Association of Registered Health Underwriters, and the American Association for Long-Term Care Insurance. She is also a member of the national Highland Capital Asset Distribution Study Group and Steering Committee.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

