

# Raymond Torrance

*Sales Vice President*

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Ray Torrance serves as a Sales Vice President for Highland Capital Brokerage-Mid-Atlantic. He began in the industry as a retail broker for Legg Mason in the late 1990s. In 2000, Ray transitioned to a wholesale role with ING Variable Annuities in West Chester, Pennsylvania. He has been in the life insurance industry for 15 years, providing value added solutions to insurance and financial professionals nationwide. Ray resides in Narberth where he enjoys sports and live music events.

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## ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit [www.highlandbrokerage.com](http://www.highlandbrokerage.com).

Raymond Torrance, Jeffrey Ridge, and David Bernaus are Securities Licensed Through Investacorp, Inc., A Registered Broker/Dealer, Member FINRA, SIPC.

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