

# Paul Harrington, CLU®

*Principal*

Highland Capital Brokerage-Heartland

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Paul Harrington, CLU®, serves as Principal of the Highland Capital Brokerage-Heartland office. Paul has more than 20 years of experience in the insurance industry and specializes in providing a business support role to financial professionals in the personal, estate planning, and executive compensation markets.

Prior to joining the Heartland office, he was president and part owner of a family business and a national director for a computer software firm serving the insurance industry. He is an active member of both industry and community organizations. He is a member in the National Association of Insurance and Financial Advisors (NAIFA), and served as past president for the Society of Financial Service Professionals

(SFSP) Indianapolis Chapter.

Paul is actively involved in the community through his alma mater, Butler University, and past president of the Sigma Chi House Corporation. He is also an active member and does fund raising for the Leukemia Society. He attended Butler University on a football scholarship and received a Bachelor of Science degree in Business Administration. He is an active member of his church, having served as campaign chair for the annual Diocese fundraiser and is Past President of the Parish Council.

Professional Expertise: Personal Planning, Estate Planning, Executive Compensation, and Wealth Transfer

## ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit [www.highlandbrokerage.com](http://www.highlandbrokerage.com).

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