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Vice President

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Patrick (Pat) Glynn serves as Vice President for the Highland Capital Brokerage–New England office. He is responsible for developing new broker relations and life insurance sales.

Pat has been in the life insurance industry for 25 years. Prior to joining Highland, he served as Senior Wealth Management Consultant with Phoenix Life where he developed broker relations and sales of life insurance through various advisors. He consistently ranked as a company leader in annualized production and was chosen to participate in various field advisory committees, including product development, underwriting, and marketing.

Pat attended Central Connecticut State University, where he earned a Bachelor of Science degree in Business Administration and Marketing. He is a member of the Estate and Business Planning Council and the Society of Financial Planning Professionals. Pat volunteers with United Way and the American Heart Association. He holds the following FINRA licenses: Series 6: FINRA Investment Company Products and Variable Contracts Limited Representative; Series 26: FINRA Investment Company Products and Variable Contracts Limited Principal; and Series 63: NASAA Uniform Securities Agent State Law Examination.

Pat resides in Wethersfield, Connecticut, with his wife, Debbie. He has three children, Kaitlin, Jen, and Chris.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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