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Mark C. Spooner, CFP®, serves as Vice President for Highland Capital Brokerage–New York Metro. He has over 28 years of experience combined in the insurance and investment industry.

Before joining Highland, Mark worked for 11 years as the Regional Sales Manager of American Financial Network. Prior to that, he served as President of Waterview Financial, Inc. In this position, he managed a team of advisors who provided investment, insurance, and financial advice to closely held corporations and high net worth clients.

Mark is a graduate of the University of Tennessee and the proud father of one daughter.

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Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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