

# Kirk S. Hill, CLU<sup>®</sup>, ChFC<sup>®</sup>

*Vice President*

Highland Capital Brokerage-Heartland

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Kirk S. Hill serves as Vice President in the Highland Capital Brokerage-Heartland office. His 30 years of industry experience enables him to assist independent and institutional advisors in growing their business with high net-worth clients. He customizes solutions using life, disability, long-term care, and annuity products.

Kirk has served a multi-family office and trust company through the development of new clients and centers of influence. Prior to that, he had increased production of a disability brokerage office some five-fold in 10 years. He has extensive experience in estate administration and life insurance trusts and has facilitated a course involving practical money matters for his church where he has served as an elected trustee. Kirk recently presided over the Indianapolis Estate Planning Council.

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A graduate of the University of Connecticut, Kirk has earned the CLU<sup>®</sup> and ChFC<sup>®</sup> designations from the American College of Bryn Mawr, PA, as well as the following FINRA licenses: Series 6: FINRA Investment Company Products and Variable Contracts Limited Representative; and Series 63: NASAA Uniform Securities Agent State Law Examination. He is past President of the Indianapolis chapter of the Society of Financial Services Professionals. Married over 30 years, he and his wife have three children and one grandchild.

Professional Expertise: Wholesale Life Insurance, Annuities, Disability, Long-term Care Insurance

## ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit [www.highlandbrokerage.com](http://www.highlandbrokerage.com).

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