Kirk S. Hill, CLU®, ChFC®

Sales Vice President

Highland Capital Brokerage–Heartland

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Kirk S. Hill serves as Sales Vice President in the Highland Capital Brokerage–Heartland office. His 30 years of industry experience enables him to assist independent and institutional advisors in growing their business with high net-worth clients. He customizes solutions using life, disability, long-term care, and annuity products.

Kirk has served a multi-family office and trust company through the development of new clients and centers of influence. Prior to that, he had increased production of a disability brokerage office some five-fold in 10 years. He has extensive experience in estate administration and life insurance trusts and has facilitated a course involving practical money matters for his church where he has served as an elected trustee. Kirk recently presided over the Indianapolis Estate Planning Council.

A graduate of the University of Connecticut, Kirk has earned the CLU® and ChFC® designations from the American College of Bryn Mawr, PA, as well as the following FINRA licenses: Series 6: FINRA Investment Company Products and Variable Contracts Limited Representative; and Series 63: NASAA Uniform Securities Agent State Law Examination. He is past President of the Indianapolis chapter of the Society of Financial Services Professionals. Married over 30 years, he and his wife have three children and one grandchild.

Professional Expertise: Wholesale Life Insurance, Annuities, Disability, Long-term Care Insurance

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Life Insurance
Long-Term Care
Annuities
Disability Income

Highland Capital Brokerage provides your financial planner with products, solutions, underwriting and support.

Who We Are & What We Do

Just as your health is important and requires specialists from time to time, your financial health can also benefit from the right specialists. When your financial plans call for life insurance, you want to be sure your financial professional is bringing in someone from Highland Capital Brokerage.

Experience & Dedication

At Highland, we specialize in life insurance. It is our focus. It is how we have built industry-leading relationships with insurance companies and spent years honing our expertise in high-end financial solutions involving life insurance. Our business model is designed to bring that expertise to other financial professionals so they can stay focused on their primary disciplines and rely on us to bring you products, solutions, underwriting, and support.

With decades in the business, 14 regional offices and over 100 associates who bring their skills to market every day, we have what we believe to be unparalleled talent and resources that can ultimately benefit you and your beneficiaries.

Insurance Company Relationships

Our strong relationships provide us with dedicated underwriting and service teams, proprietary technology connections and a sense of urgency. All this equates to an expedited process for the professionals we support and security for your private information.

Planning & Case Design

We recognize that each comprehensive plan requires an individual approach and a unique solution. Our focus is on working with your financial advisor to bring you creative, personalized financial solutions that take advantage of how life insurance can function as a wealth transfer, wealth accumulation, protection or estate planning vehicle. We have broad expertise that we can bring to bear, assisting your financial advisor in areas as diverse as:

- Wealth Transfer
- Charitable Planning
- Business Succession
- Executive Compensation

Underwriting

As we partner with other financial professionals to provide life insurance solutions, we have the utmost respect for their client relationships. Our goal is to provide them and you with appropriate recommendations, clear expectations of the process, and a smooth experience. Medical and financial underwriting can be complicated. Our expertise and relationships allow us to advocate on your behalf to secure favorable offers.

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