

Joseph Mulheran, CLU[®], ChFC[®]

Sales Vice President

Highland Capital Brokerage-Heartland

7500 Flying Cloud Drive
Suite 765
Eden Prairie, MN 5534

Email: jgmulheran@highland.com
Office: 866.627.6343

Cell: 317.918.1151
Fax: 317.566.2239



Joseph Mulheran, CLU[®], ChFC[®], serves as Sales Vice President for the Highland Capital Brokerage-Heartland office. He has a concentration in institutional sales, helping to expand HCB's presence and effectiveness in this important growing market.

Joseph has over five years of experience in the financial services industry. He began his career with Lincoln Financial Group in Greensboro, North Carolina, where he was assigned to the newly-formed Edward D. Jones distribution team. He was instrumental in helping to develop strategies and execution that resulted in Lincoln's significant market share growth. In 2011, he was awarded the President's Award as #1 in sales for the country within his channel. In addition, he was named to the Lincoln Financial Distributors

Field Advisory Council (August 2010-February 2012), a distinction awarded to only one in his field of peers.

Joseph is a graduate of Miami University, Oxford, Ohio, with a BA in Speech Communication and a focus in Interpersonal Communication. He is a CLU[®], ChFC[®], and holds the following licenses: FINRA Series 6 (Investment Company Products/Variable Contracts Limited Representative), Series 63 (Uniform Securities Agent State Law Examination), and Life & Health insurance. As an avid outdoor sportsman, Joseph enjoys golf, skiing, running, and basketball. He resides in Minneapolis, Minnesota.

YOUR HCB SALES SUPPORT TEAM:

Tom Ellefsen, CLU[®], ChFC[®]
Director, Advanced Case Design
P: 317.208.9166
F: 317.280.9167
tellefsen@highland.com

Becky Glaesman
Case Coordinator
P: 952.607.3484
F: 317.566.2248
bglaesman@highland.com

Josh Ryan, CLU[®], ChFC[®]
Internal Wholesaler/Illustrations
P: 317.208.9196
F: 317.566.2235
jryan@highland.com

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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