

Jorge Ramirez

Vice President

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Jorge Ramirez serves as Vice President for the Highland Capital Brokerage–Southeast office. He has over 20 years of experience in the insurance and financial services industry. His needs-based approach includes an emphasis on wealth management aspects of insurance, estate planning, and business insurance for deferred compensation and buy/sell agreements.

Prior to joining HCB, Jorge worked at SunTrust Bank for eight years with the Wealth Management division. He had also served as a successful regional manager with the MONY Group and had over 10 years of experience as a Northwestern Mutual life insurance specialist.

Jorge graduated from Florida State University with a Bachelor of Science in Economics. He is a member of the CLU Society and Tampa Association of Insurance and Financial Advisors. He has successfully completed the following FINRA examinations: Series 7: FINRA General Securities Representative and Series 63: NASAA Uniform Securities Agent State Law Examination. He enjoys golfing and coaching baseball, as he recently coached his team to the 2011 Junior League World Series Championship. Married for over 20 years, he and his wife, Christina, reside in Tampa with their two teenage children.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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Revised 10/9/17 | HCB00058



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