John Rousos, CLU®

Sales Vice President

Highland Capital Brokerage–Mid-Atlantic

15801 Brixham Hill Ave.
Suite 450
Charlotte, NC 28277

Email: jrousos@highland.com
Phone: 919.475.2818

John Rousos joined Highland Capital Brokerage in 2010. He supports financial advisors in the Eastern North Carolina area on both the institutional and independent sides. John has over 30 years of experience in the insurance and financial services industry. He earned his Chartered Life Underwriter® degree in 1989 and holds life, accident and health, long term care, Series 6 (Investment Company Products/ Variable Contracts Limited Representative), Series 63 (NASAA Uniform Securities Agent State Law Examination), and Series 65 (Uniform Investment Adviser Law Examination) licenses.

John started his career with Equitable Life as a career agent in upstate New York in addition to holding some management positions with the company. He was part of Chase Bank's newly emerging life insurance program acting as a liaison between financial advisors and carriers for several years.

He came to North Carolina in 1996 with First Union Bank as an Estate and Business Insurance Specialist working with the banks high net worth clients. John has helped wealthy individuals and business owners with intricate estate and business planning issues. He held similar roles with BB&T and SunTrust Banks while partnering with the wealth teams of those institutions.

John has used his partnering ability to work with financial advisors that are part of the many different institutions Highland is associated with along with independent advisors who utilize Highland's products and services.

He is a member of the Wake County Estate Planning Council and Professional Development Chairman for the Southeastern NC Chapter of the Society of Financial Service Professionals.

John lives in Raleigh, NC with his wife Elishia and two daughters.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

Revised 7/5/17 | HCB00056

HIGHLAND
CAPITAL BROKERAGE