

Joe Presutti

Managing Principal

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Joe Presutti serves as Managing Principal of the Highland Capital Brokerage Los Angeles, San Diego, and Southwest offices. Joe has over 30 years of industry experience.

For 20 years Joe was the founder and CEO of his own Corporate and Executive Benefits firm. During his tenure as a producer he qualified 15 years as member of the Top of the Table.

He also served on the senior management team of The Mony Group (MNY) and, most recently, as Senior Vice President of Business Development for NFP Corp.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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