

Greg Bronico

Vice President

Highland Capital Brokerage-Mid-Atlantic

2002 Renaissance Blvd., Ste. 220
King of Prussia, PA 19406

Email: gbronico@highland.com
Office: 610.945.1229

Cell: 410.925.9621
Fax: 610.277.9176



Greg Bronico serves as Vice President for the Highland Capital Brokerage Mid-Atlantic office. He has dedicated his career to the financial services industry for nearly 20 years. Of that, the past six years have been with Highland Capital Brokerage.

Greg and his team partner with financial advisors to provide objective and creative solutions that leverage the benefits of Life Insurance, Disability Insurance and Long-Term Care Insurance. This encompasses concepts ranging from basic income protection planning to advanced estate planning and business succession planning. His team includes attorneys and advanced planning specialists offering a breadth and depth of knowledge in numerous areas of client planning.

In addition, Greg brings an excellent understanding of the impaired risk marketplace and how to negotiate underwriting offers for complex medical cases.

Greg previously served as president of his local chapter of the National Association of Insurance and Financial Advisors (NAIFA). He earned his bachelor's degree in Business Administration with a concentration in Finance and minor in Economics from Towson University.

Greg resides with his wife and son in Westminster, Maryland. He looks forward to helping you deepen client relationships, protect client assets and grow your business.

YOUR HCB SALES SUPPORT TEAM:

Sales & Marketing

Greg Barber, CFP®
Internal Sales Consultant
P: 610.945.1205
gbarber@highland.com

Nick Augustine
Sr. Case Design Specialist
P: 610.945.1217
naugustine@highland.com

New Business Underwriting

Carolyn Faller
Traditional Case Manager
P: 610.945.1232
cfaller@highland.com

Carol Gurgul
HEAT Case Manager
P: 262.364.0656
cgurgul@highland.com

Management

David Bernaus, CLU®, ChFC®
Managing Principal
P: 610.945.1210
dbernaus@highland.com

Michael J. Sapyta, CFP®, CLU®
VP, Advanced Planning
P: 610.945.1235
msapyta@highland.com

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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