

David R. Bernaus, CLU[®], ChFC[®]

Managing Principal

Highland Capital Brokerage-Mid-Atlantic

2002 Renaissance Blvd.
Suite 220
King of Prussia, PA 19406

Email: dbernaus@highland.com
Office: 610.945.1210
Cell: 215.900.7177



David R. Bernaus, CLU[®], ChFC[®], serves as Managing Principal of the Highland Capital Brokerage-Mid-Atlantic office. Prior to joining HCB, he was with Nationwide Financial Services where he worked closely with brokerage general agencies and producers to help them grow their life insurance business by bringing creative product and sales concept solutions to their clients. Mr. Bernaus has over 20 years of experience in the life insurance business and has worked for several leading life insurance carriers in the home office and the field. His experience also includes distribution management, running a brokerage agency, building brokerage internationally, and building a producer group.

Mr. Bernaus holds the Series 7 (General Securities Representative), 24 (General Securities Principal), and 63 (Uniform Securities Agent State Law Examination) registrations and is a business graduate of Queen's University, Kingston, Canada.

ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

Securities by Licensed individuals offered Through Investacorp, Inc.
A Registered Broker/Dealer, Member FINRA, SIPC

Revised 2/6/17 | HCB00024



HIGHLAND
CAPITAL BROKERAGE