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Christopher D. Campbell serves as Sales Vice President for the Highland Capital Brokerage-Heartland office in the Ohio region. In this capacity, Chris identifies and develops key professional relationships in the Estate Planning, Executive Benefits and Business Marketplace. He guides insurance professionals and clients to develop solutions to repair their estate and retirement plans. Chris has extensive experience with nonqualified deferred compensation, defined benefit, stock option alternative, business continuation, bonus plans, and estate planning for highly compensated executives and high net worth individuals.

Chris joined Highland in 2008 after serving as an executive benefit consultant and as regional vice president of advanced planning with the Principal Financial Group. Chris began his career in 1986 as a financial advisor focusing on the business and professional markets.

Chris is a member and past president of the Columbus, Ohio chapter of the National Association of Insurance and Financial Advisors (NAIFA) where he was the 2016 recipient of the I. David Cohen Lifetime Achievement Award. In addition, he is a member of the Society of Financial Services Professionals (Society of FSP) and serves as a visiting guest lecturer at The Ohio State University and Ohio University.

Chris holds a bachelor's degree in Business Administration from The Ohio State University and is a Chartered Life Underwriter[®] (CLU[®]) and Chartered Financial Consultant[®] (ChFC[®]) from the American College. Chris is a member of the alumni chapter of the Delta Tau Delta fraternity Beta Phi Chapter at Ohio State. He has also been active in the community as a former governing board member of First Community Church, as well as various cultural, civic, and charitable organizations.

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ABOUT HIGHLAND CAPITAL BROKERAGE

Highland Capital Brokerage is committed to partnering with financial advisors and insurance professionals using our core competencies of life insurance, annuities, and long-term care. We distinguish ourselves by providing point-of-sale support, advanced marketing, and creative estate and business planning techniques. We provide these services in an efficient, client-focused environment that extends to carrier and product expertise, underwriting negotiation, and complete back office processing. For more information, visit www.highlandbrokerage.com.

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