



# Key Contacts

## Annuity Division

### Chief Distribution Officer, Annuity

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### Director of Operations

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### Annuity Sales Team

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#### Chief Sales Officer

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### National Annuity Sales Desk, Focused IAB (844) 422-3375, Option 2

Option 1: Annuity Sales Vice Presidents  
(Marketing and Sales Support)

#### Chief Sales Officer, Focused IAB

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#### Annuity Sales Team, Focused IAB

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*Territory: Midwest*

Kurt Fiedler

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*Territory: Mid-Atlantic*

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*Territory: Northeast*

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*Territory: Rocky Mountain*

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*Territory: South*

Chris Fleurat

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**Annuity Sales Team**  
**Main Office: (800) 699-0299**

**Sales Support Specialist**

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**National Annuity Sales Desk, Focused IAB**  
**(844) 422-3375, Option 2**

*Option 1:* Annuity Sales Vice Presidents  
(Marketing and Sales Support)

**Sales Support Specialist, Focused IAB**

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**Annuity Sales Desk & Solution Center**

**VP, Key Accounts**

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**Wholesaler - Banks & IBD**

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**New Business, Case Management  
& Post-Sale Service**

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**Regular and Overnight  
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**Regular and Overnight  
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**National Annuity Sales Desk, Focused IAB**  
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*Option 2:* Annuity Analysts  
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and Post-Sale Service)

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*Territories: Midwest & Northeast*  
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*Territory: Rocky Mountain & West*  
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**Licensing & Appointments**

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*Option 3:* Annuity Licensing

*Territories: Mid-Atlantic, South,  
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